

Victoria International Airport Report to Nominators

President and Chief Executive Officer
Victoria Airport Authority
June 11, 2025

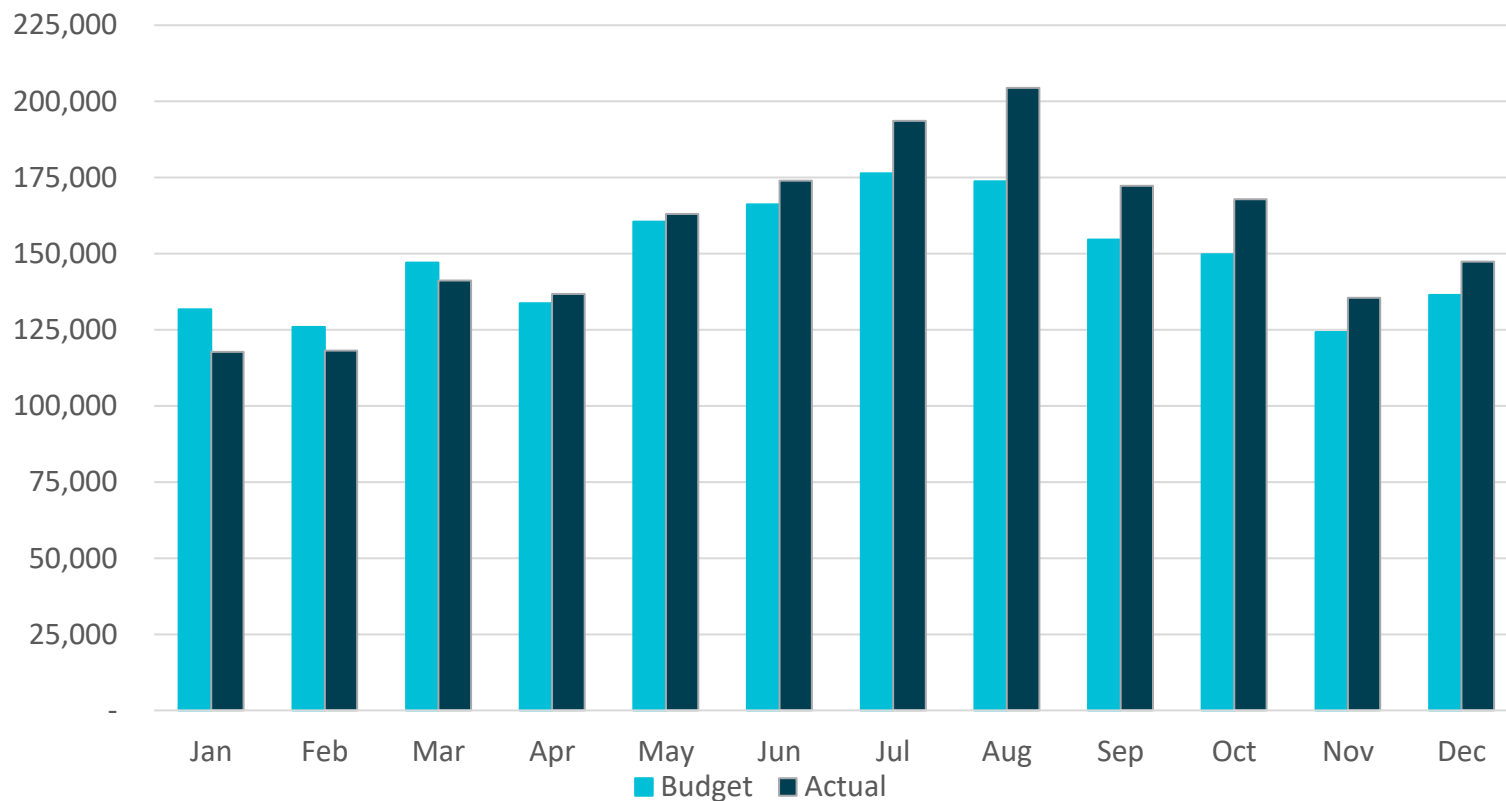


HIGHLIGHTS OF 2024

- Organisational Review and Change
- WSANEC Nation Friendship Agreement
- Stakeholder/Partner Development
- Terminal Expansion and 5 Year Capital Plan
- Other:
 - SSP takeover of F&B Contract
 - BC Top 100 Employer
 - Successful AIF increase
 - Regulatory: accessibility and pay equity
 - Hotel and Tower groundbreaking
 - Hawaii Mars arrival
 - Harbour Air and Alaska capacity increases



1.87m Passengers 5.2% Ahead of Budget (7.4% ahead of 2023)



Domestic

1,678,176



Transborder

149,980



International

43,877

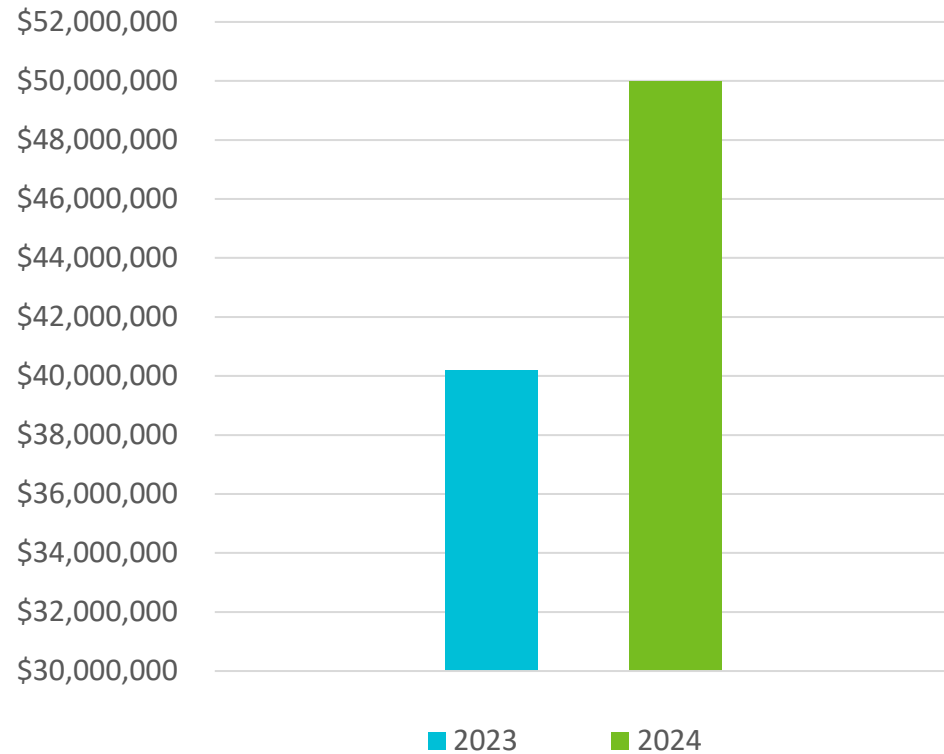
Total

1,872,033

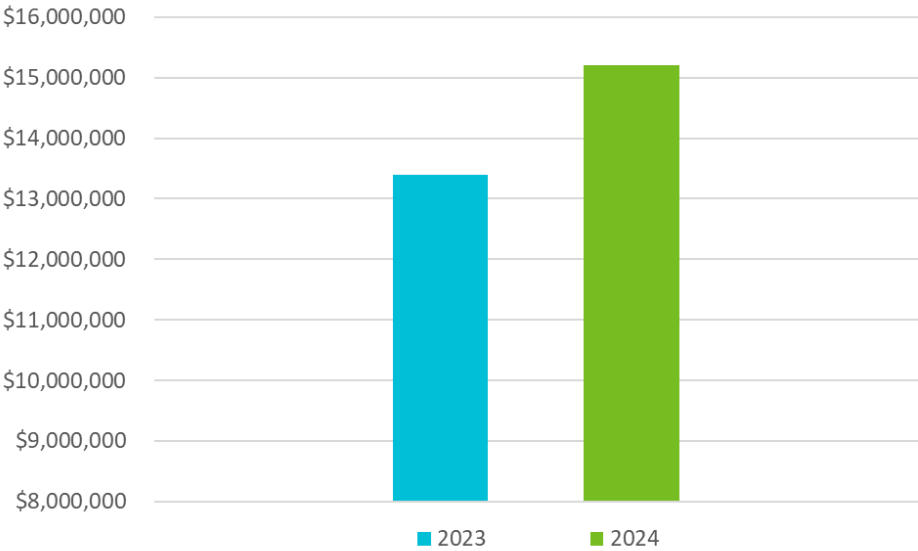


TOTAL REVENUE

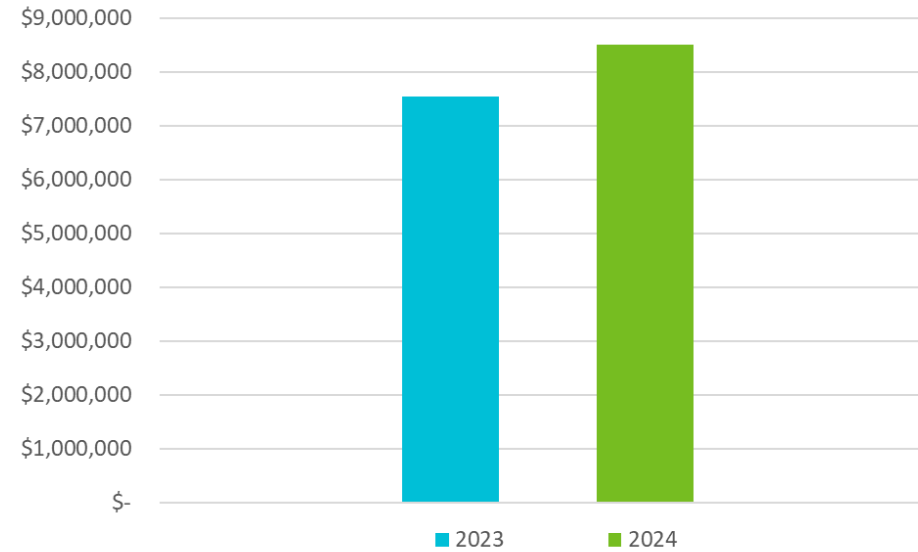
Revenue = Passengers + Land + Aircraft Movements



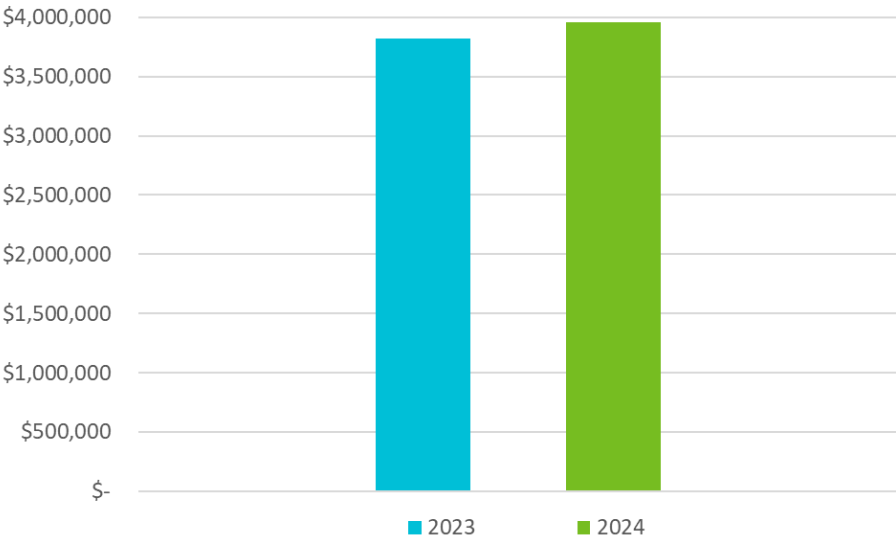
CONCESSIONS REVENUE



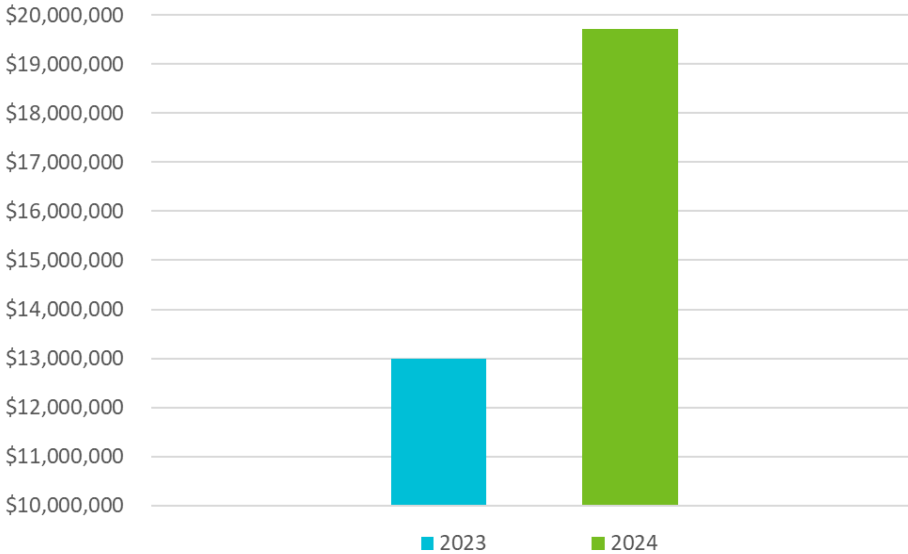
AERONAUTICAL REVENUE



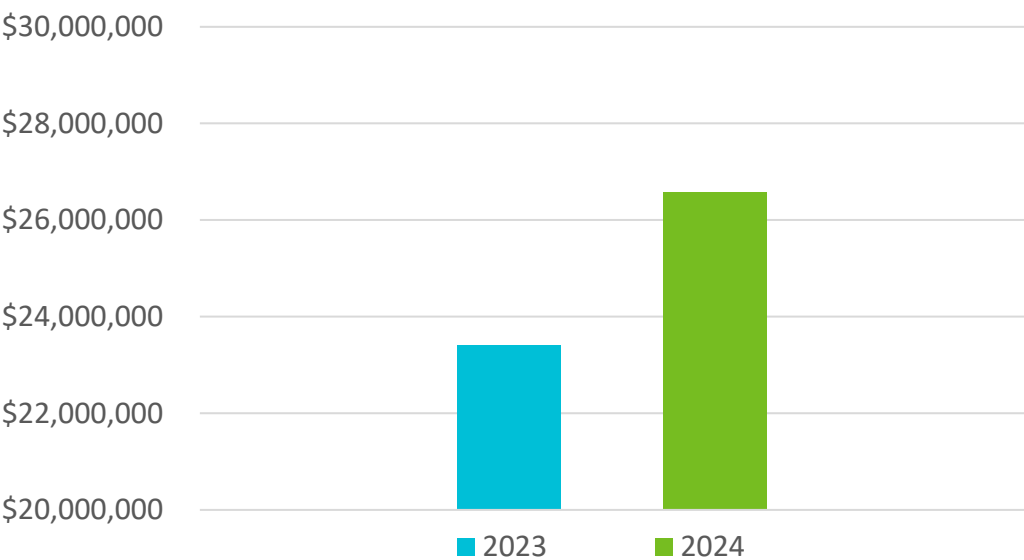
LAND REVENUE



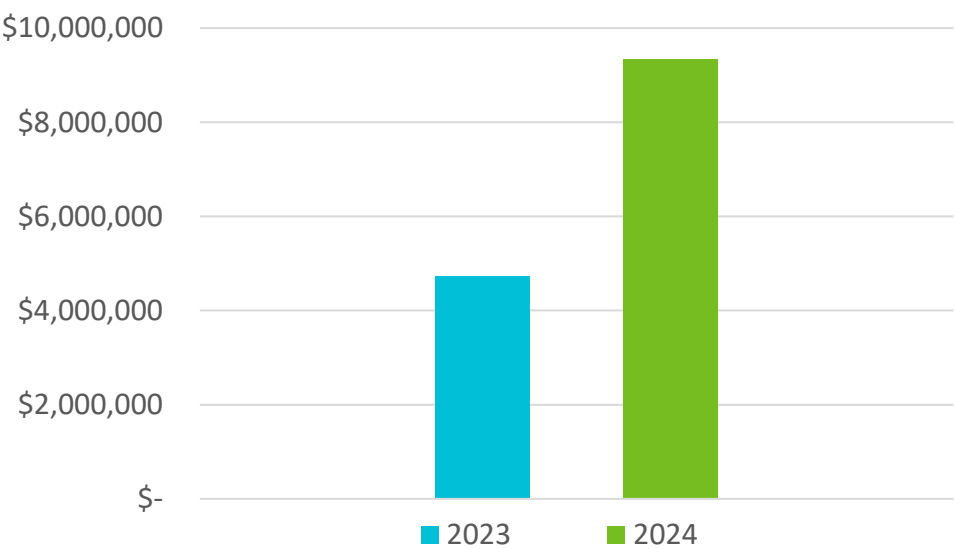
AIF REVENUE



OPERATIONS EXPENSE



NET INCOME



OPERATIONS AND REGULATORY COMPLIANCE

Safe & Secure Airport

- Significant FOD (Foreign Object Debris): Limited to no more than six incidents on runways, this goal was achieved with only four occurrences.
- AVOP Infractions: Set at 3.0 or fewer per 100,000 passengers, this goal was met with an infraction rate of 1.5.
- Runway Incursions: Targeted at a rate of 7.0 /100,000 aircraft movements, actual rate of 23.5
- Wildlife Strikes: Aimed to limit bird strikes and near misses to 35.0 / 100,000 aircraft movements, recorded rate of 45.9, result in more active and frequent patrols, review and update deterrence tools.
- Successful Audits on SMS, Airfield and Transport Canada Lease

Regulatory Compliance

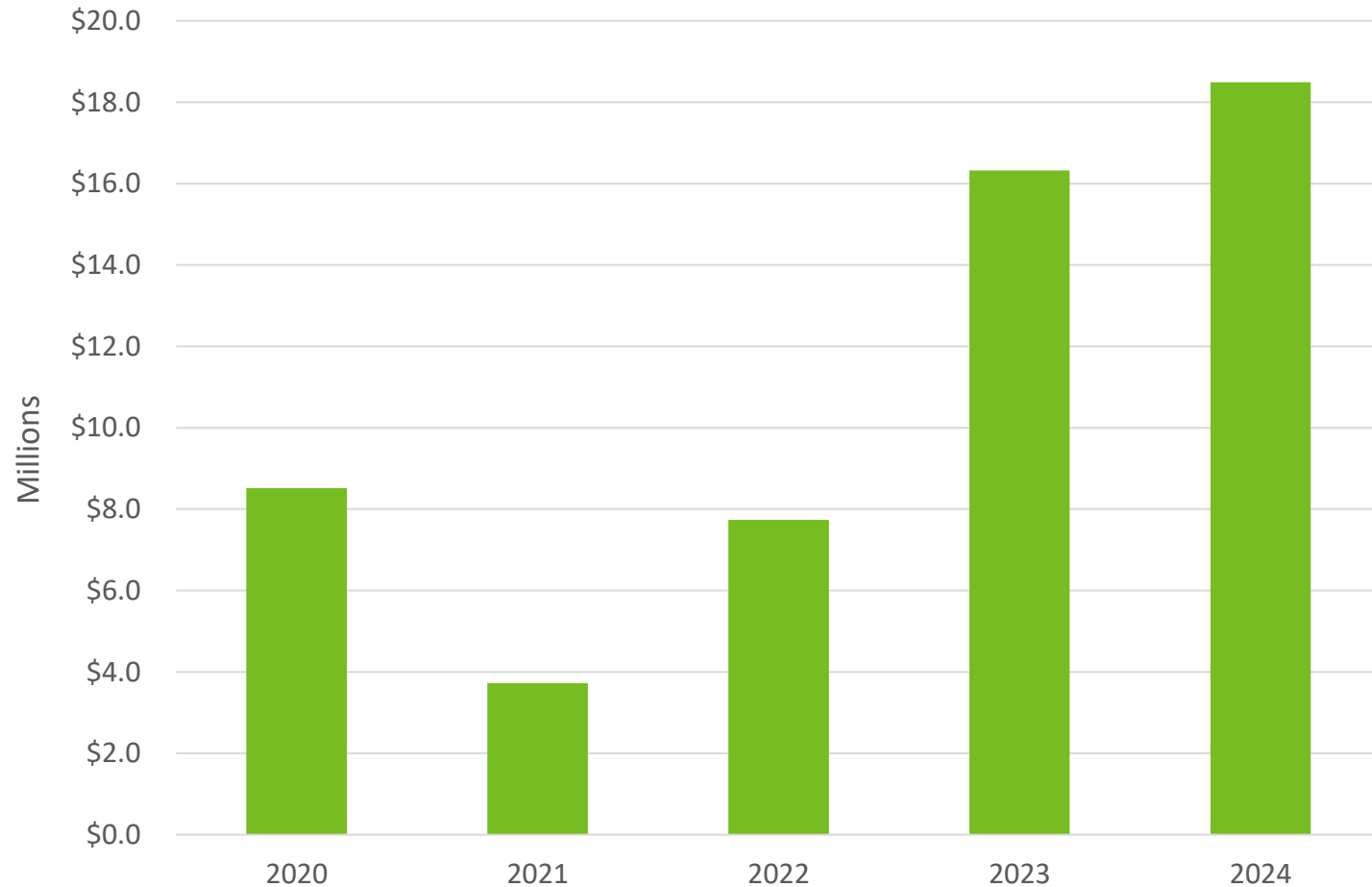
- TC Head Lease Audit
- Full Scale Exercise
- Completion of the Accessibility Plan
- Launch of the Sunflower Program
- Completion and posting of the Pay Equity review
- Completion of the Land Use Plan



2024 CAPITAL PROGRAM



CAPITAL ADDITIONS 2024, \$18.5 MILLION



Runway 09-27 RESA

\$3.27m



Taxiway Echo/Sierra Rehabilitation

\$5.74m



New Fire Truck \$2.2m



New Landside Plow/Salt Truck \$425K





FOCUS ON THE BUSINESS

- New Food & Beverage Operator
- Hotel Groundbreaking: Marriott Towne Suites – Arriving 2026
- Air Traffic Control Tower Groundbreaking – Arriving 2027
- Terminal Redevelopment
- Terminal Solutions Workshop
- 2nd busiest August, September and October on record!
- Welcome new Harbour Air Flights



AIR SERVICE PRIORITIES

Domestic

- ✓ Ottawa (Porter Airlines)
- Halifax
- ✓ Montreal (Air Canada)

Transborder

- ✓ Seattle (increased capacity/frequency):
Alaska Airlines
- Los Angeles/San Francisco: United, AA
- Denver: United
- Salt Lake City: Delta (instead of Seattle)

International

- London
- Outbound Sunspot
- Promote strong connectivity through
Canadian hubs and with new codeshares
(Porter ↔ Air Transat)

Development of Charter Market

- Air/sea packaging
- Double drop with other CDN destinations

COMMUNITY ENGAGEMENT

- Greater Victoria Chamber of Commerce
- 'New to Canada' sponsorship and program launch
- First Annual Airport Workers Day
- AirportNEXT Stakeholder Survey
- Media coverage on creek restoration at YYJ
- W̱SÁNEĆ First Nations Friendship Agreement and Engagement



WHAT DO OUR CUSTOMERS THINK ABOUT YYJ?

- ✓ ACI ASQ Passenger Intercept Survey
- ✓ AirportNEXT Stakeholder Survey
- ✓ Customer Feedback
- ✓ Community Based Board of Directors



ACI Airport Service Quality Index *(based on a 5 pt scale)*

ACI ASQ Passenger Survey	Q4 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024
Overall Emotional	4.14	4.12	4.14	4.13	4.15
Overall Satisfaction	4.31	4.33	4.35	4.29	4.32
Overall Experience	4.14	4.17	4.14	4.09	4.11
Average	4.20	4.21	4.21	4.17	4.19

Environment and Sustainability



SUSTAINABILITY PLAN 2020-2024

Victoria Airport Authority 2020 - 2024 Sustainability Plan Achievements



GHG Emissions

Goal: Reduce carbon emissions by 50% over 2013 levels by 2030



Fleet Management

Explore opportunities for clean energy

Partnered with Malahat Fuels to supply renewable diesel to the airport

Replaced three fleet vehicles with electric vehicles, reducing 5,000 L of fuel or 11.5 tCO₂e annually



Operations & Maintenance

Invest in electric ground maintenance equipment

Upgraded all VAA grounds maintenance equipment to electric

Supported Island Earth, a landscaping contractor, in transitioning to fully electric landscaping equipment by installing electrical utility upgrades to meet their charging needs



Building & Facilities

Explore solar installation opportunities

Conducted a solar feasibility assessment with Synergy Enterprises

Replace aging HVAC and building systems with energy efficient alternatives

Repaired existing and installed new heat pumps, improved chiller pump and cooling units, installed energy efficient hardware upgrades

Ecology & Biodiversity



Goal: Restore 600m of creek by 2025 and increase airport biodiversity by 20% by 2030

Planted a pollinator garden to create habitat for pollinators and enhance biodiversity on airport lands while educating the public

Partner with local stakeholders to collaborate on installing similar pollinator gardens

Developed a Forestry Management Plan for Dickson Woods Ivy removal

Renewed the VAA Creek Stewardship Plan in 2023

Received a micro grant through Destination BC for Forest Restoration

Water Quality & Conservation



Goal: Reduce water use per passenger by 15% by 2025 and 25% over 2019 levels by 2030

Installed water meters and low-flow fixtures to monitor and reduce water consumption, with plans for further installations

Installed a new water quality monitoring system in the creeks for real time remote water monitoring and automated testing

Waste Management



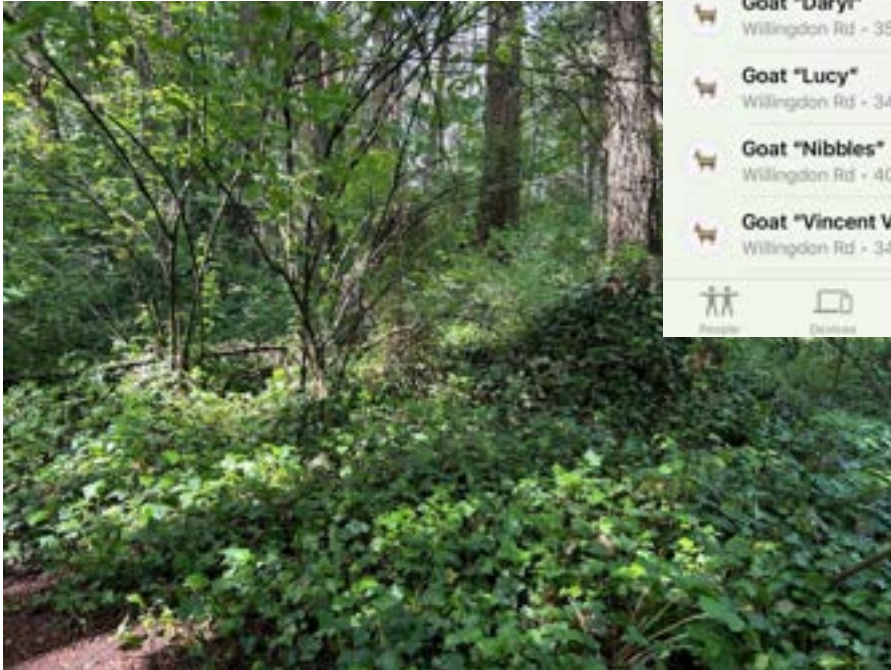
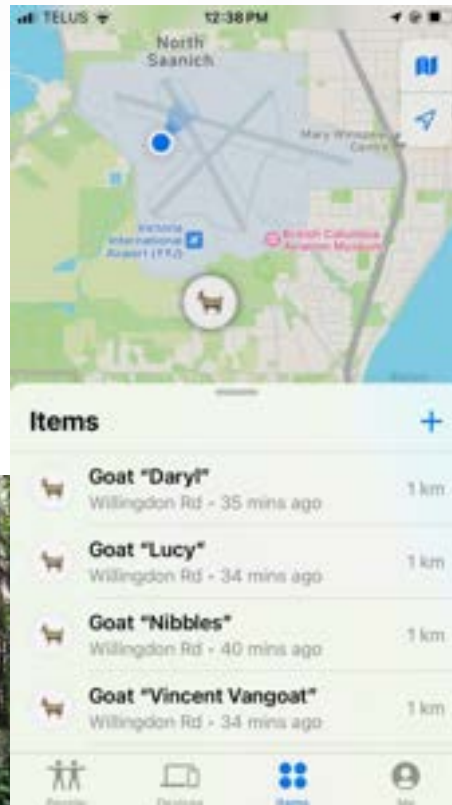
Goal: Achieve a waste diversion rate of 75% by 2025 and 90% by 2030

Installed waste sensors in garbage and cardboard compactors to reduce frequency of pick ups by 50%

Acquired liquid disposal stations to reduce liquid waste, which comprises ~15% of total landfill waste



AIRPORT GOATS!





THE HAWAII MARS COMES HOME TO YYJ!

VAA contributions included:

- Building of a road from TXY E to BCAM
- Hours of coordination and problem solving
- Land lease
- Security and support to move across the airfield

ON THE HORIZON

Budget 2025

- *O&M pressures and rising costs*
- *Team growth – investment in people to deliver*

Focus on Revenue Growth

- *New Revenue Strategy Division*
- *Air Service Development*
- *Focus on Concessions*
- *RFP for Parking Operation*
- *Land Development*

Passenger Services

WSANEC First Nation Friendship Agreement

Thank you!